



République Tunisienne
Ministère de l'Enseignement Supérieur et de la Recherche Scientifique
Direction Générale des études Technologiques

INSTITUT SUPERIEUR DES ETUDES TECHNOLOGIQUES DE NABEUL

Parcours: LA390105 Domaine: Techniques des sciences économiques et de gestion Mention: Administration des affaires (2013-2014) Spécialité: Management des PME-PMI

LES UE OBLIGATOIRES : Semestre 2 du Niveau 3 : Groupe d'enseignement AAPME31

| Session Principale 2020 - 2021 | Stage d'initiation | | | | | | Stage de perfectionnement | | | | | | Projet de fin d'études | | | | | |
|-----------------------------------|--------------------|---------|---|----------------|--------|---------------------------|---------------------------|---|----------------|--------|------------------------|----------|------------------------|----------------|---------|--|--|--|
| | stage d'initiation | | | Cred:5 | Coef:4 | stage de perfectionnement | | | Cred:5 | Coef:6 | projet de fin d'études | | | Cred:20 | Coef:20 | | | |
| | Elim: 10.0 | | | Résultat Unité | | Elim: 10.0 | | | Résultat Unité | | Elim: 10.0 | | | Résultat Unité | | | | |
| | Cr: 5 | Coef: 4 | | Elim: 10.0 | | Cr: 5 | Coef: 6 | | Elim: 10.0 | | Cr: 20 | Coef: 20 | | Elim: 10.0 | | | | |
| Nom et Prénom | DS 1 | M | C | M | C | DS 1 | M | C | M | C | DS 1 | M | C | M | C | | | |
| BELGACEM Nour el islem | 17 | 17 | 5 | 17 | 5 | 13 | 13 | 5 | 13 | 5 | 14 | 14 | 20 | 14 | 20 | | | |
| BEN AISSA Chouaib | 11.5 | 11.5 | 5 | 11.5 | 5 | 16 | 16 | 5 | 16 | 5 | 16.1 | 16.1 | 20 | 16.1 | 20 | | | |
| BEN DHAFER Amira | 15.5 | 15.5 | 5 | 15.5 | 5 | 17 | 17 | 5 | 17 | 5 | 14.5 | 14.5 | 20 | 14.5 | 20 | | | |
| BEN DKHIL Souha | 10 | 10 | 5 | 10 | 5 | 10 | 10 | 5 | 10 | 5 | 11 | 11 | 20 | 11 | 20 | | | |
| BEN HAMMOUDA Mohamed | 10 | 10 | 5 | 10 | 5 | 13 | 13 | 5 | 13 | 5 | 14.6 | 14.6 | 20 | 14.6 | 20 | | | |
| BEN HAMMOUDA Rayhane | 14 | 14 | 5 | 14 | 5 | 15 | 15 | 5 | 15 | 5 | 11 | 11 | 20 | 11 | 20 | | | |
| BEN JOUIDA Oumayma | 16 | 16 | 5 | 16 | 5 | 16 | 16 | 5 | 16 | 5 | 17.3 | 17.3 | 20 | 17.3 | 20 | | | |
| BEN RHOUMA Mahdi | 14 | 14 | 5 | 14 | 5 | 15.5 | 15.5 | 5 | 15.5 | 5 | 14.6 | 14.6 | 20 | 14.6 | 20 | | | |
| DANDENI Hanen | 13 | 13 | 5 | 13 | 5 | 11 | 11 | 5 | 11 | 5 | 17 | 17 | 20 | 17 | 20 | | | |
| GHRIBI Aymen | 15 | 15 | 5 | 15 | 5 | 13 | 13 | 5 | 13 | 5 | 16.1 | 16.1 | 20 | 16.1 | 20 | | | |
| GHRIBI Zina | 14 | 14 | 5 | 14 | 5 | 13 | 13 | 5 | 13 | 5 | 13 | 13 | 20 | 13 | 20 | | | |
| HENI Alia | 12 | 12 | 5 | 12 | 5 | 14 | 14 | 5 | 14 | 5 | 15 | 15 | 20 | 15 | 20 | | | |
| LOUETI Tejeddine | 14 | 14 | 5 | 14 | 5 | 10 | 10 | 5 | 10 | 5 | 15.5 | 15.5 | 20 | 15.5 | 20 | | | |
| LOUSSAIEF Dorra | 12 | 12 | 5 | 12 | 5 | 16 | 16 | 5 | 16 | 5 | 17 | 17 | 20 | 17 | 20 | | | |
| MILAD Mayssa | 13 | 13 | 5 | 13 | 5 | 10 | 10 | 5 | 10 | 5 | 17 | 17 | 20 | 17 | 20 | | | |
| MRABET GANDOUZ Rihem | 15 | 15 | 5 | 15 | 5 | 16 | 16 | 5 | 16 | 5 | 16 | 16 | 20 | 16 | 20 | | | |
| NAHDI Manel | 13 | 13 | 5 | 13 | 5 | 11 | 11 | 5 | 11 | 5 | 15 | 15 | 20 | 15 | 20 | | | |

Parcours: LA390105 Domaine: Techniques des sciences économiques et de gestion Mention: Administration des affaires (2013-2014) Spécialité: Management des PME-PMI

LES UE OBLIGATOIRES : Semestre 2 du Niveau 3 : Groupe d'enseignement AAPME31

| Session Principale 20 - 2021 | Stage d'initiation | | | | | | Stage de perfectionnement | | | | | | Projet de fin d'études | | | | | |
|---------------------------------|--------------------|---------|---|----------------|--------|---------------------------|---------------------------|---|----------------|--------|------------------------|----------|------------------------|----------------|---------|--|--|--|
| | stage d'initiation | | | Cred:5 | Coef:4 | stage de perfectionnement | | | Cred:5 | Coef:6 | projet de fin d'études | | | Cred:20 | Coef:20 | | | |
| | Elim: 10.0 | | | Résultat Unité | | Elim: 10.0 | | | Résultat Unité | | Elim: 10.0 | | | Résultat Unité | | | | |
| | Cr: 5 | Coef: 4 | | Elim: 10.0 | | Cr: 5 | Coef: 6 | | Elim: 10.0 | | Cr: 20 | Coef: 20 | | Elim: 10.0 | | | | |
| Nom et Prénom | DS 1 | M | C | M | C | DS 1 | M | C | M | C | DS 1 | M | C | M | C | | | |
| OUESLATI Bouchra | 12 | 12 | 5 | 12 | 5 | 12 | 12 | 5 | 12 | 5 | 13 | 13 | 20 | 13 | 20 | | | |
| RASSIL Oumaima | 15 | 15 | 5 | 15 | 5 | 11 | 11 | 5 | 11 | 5 | 13 | 13 | 20 | 13 | 20 | | | |
| REJEB Mohamed Amine | 14.5 | 14.5 | 5 | 14.5 | 5 | 12 | 12 | 5 | 12 | 5 | 0 | 0 | 0 | 0 | 0 | | | |
| SALEH Sawessen | 15 | 15 | 5 | 15 | 5 | 14 | 14 | 5 | 14 | 5 | 17 | 17 | 20 | 17 | 20 | | | |
| SLAMA Aya | 13 | 13 | 5 | 13 | 5 | 14 | 14 | 5 | 14 | 5 | 16 | 16 | 20 | 16 | 20 | | | |
| SOUEI Nesrine | 12 | 12 | 5 | 12 | 5 | 12 | 12 | 5 | 12 | 5 | 12 | 12 | 20 | 12 | 20 | | | |



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INSTITUT SUPERIEUR DES ETUDES TECHNOLOGIQUES DE NABEUL

Parcours: LA390105 Domaine: Techniques des sciences économiques et de gestion Mention: Administration des affaires (2013-2014)
Specialite: Management des PME-PMI

LES UE OBLIGATOIRES : Semestre 1 du Niveau 3 : Groupe d'enseignement AAPME31

| Session Principale 2020 - 2021 | Management stratégique de l'entreprise | | | | | | | | | | | | Environnement de l'entreprise | | | | | | | | Culture et développement personnel III | | | | | | | | | | | | | | | | | | |
|-----------------------------------|--|--------------|------|---------|---|---------------------|--------------|-----|---------|---|---------|---------|--------------------------------------|--------------|---------|-------|------------------------------|------|--------------|------|--|---------|-----------------------------|------|--------------|------|----------------------|---|---------|--------------|----------------------------|-------|---------|------|--------------|---------|----------------|-------|---|
| | stratégie de l'entreprise | | | | | contrôle de gestion | | | | | Cred :6 | Coef :4 | techniques de commerce international | | | | simulations et études de cas | | | | Cred :7 | Coef :4 | techniques de communication | | | | anglais des affaires | | | | culture entrepreneuriale 3 | | | | Cred :6 | Coef :3 | | | |
| | Cr: 3 | | | Coef: 2 | | Cr: 3 | | | Coef: 2 | | | | Cr: 3 | | Coef: 2 | | Cr: 4 | | Coef: 2 | | | | Cr: 2 | | Coef: 1 | | Cr: 2 | | Coef: 1 | | Cr: 2 | | Coef: 1 | | | | Résultat Unité | | |
| | DS 1 | AUTRE NOTE 1 | DC1 | M | C | DS 1 | AUTRE NOTE 1 | DC1 | M | C | M | C | DS 1 | AUTRE NOTE 1 | DC1 | M | C | TP 1 | AUTRE NOTE 1 | M | C | M | C | DS 1 | AUTRE NOTE 1 | DC1 | M | C | DS 1 | AUTRE NOTE 1 | DC1 | M | C | TP 1 | AUTRE NOTE 1 | M | | C | M |
| BELGACEM Nour el islem | 16 | 18 | 14.5 | 15.92 | 3 | 17 | 18 | 17 | 17.2 | 3 | 16.56 | 6 | 7.5 | 14.5 | 12.25 | 10.42 | 3 | 11 | 13 | 11.4 | 4 | 10.91 | 7 | 0 | 14 | 14 | 7.28 | 0 | 9.5 | 15 | 13.5 | 11.88 | 2 | 15 | 14 | 14.8 | 2 | 11.32 | 6 |
| BEN AISSA Chouaib | 7.25 | 15 | 13 | 10.64 | 3 | 18 | 15 | 10 | 14.84 | 3 | 12.74 | 6 | 2 | 10 | 1.5 | 3.44 | 0 | 14 | 16 | 14.4 | 4 | 8.92 | 4 | 16 | 15 | 10 | 13.88 | 2 | 9.5 | 8 | 11 | 9.68 | 0 | 12 | 12 | 12 | 2 | 11.85 | 6 |
| BEN DHAFER Amira | 12.5 | 17 | 14.5 | 14.04 | 3 | 18 | 15 | 12 | 15.48 | 3 | 14.76 | 6 | 13 | 16.5 | 15.5 | 14.5 | 3 | 15 | 13 | 14.6 | 4 | 14.55 | 7 | 16 | 14 | 6 | 12.4 | 2 | 10.5 | 14 | 12.5 | 11.84 | 2 | 13 | 16 | 13.6 | 2 | 12.61 | 6 |
| BEN DKHIL Souha | 11 | 15 | 10.5 | 11.64 | 3 | 16.5 | 20 | 10 | 15.12 | 3 | 13.38 | 6 | 15.5 | 15.5 | 14.75 | 15.26 | 3 | 13 | 13 | 13 | 4 | 14.13 | 7 | 15 | 7 | 11.5 | 12.28 | 2 | 2.5 | 13 | 5 | 5.4 | 0 | 14 | 14 | 14 | 2 | 10.56 | 6 |
| BEN HAMMOUDA Mohamed | 10.5 | 15 | 11.5 | 11.72 | 3 | 16.5 | 14 | 13 | 14.88 | 3 | 13.3 | 6 | 6.5 | 13 | 9.5 | 8.76 | 0 | 15 | 16 | 15.2 | 4 | 11.98 | 7 | 12 | 12 | 10 | 11.36 | 2 | 9 | 0 | 11.5 | 8 | 0 | 13 | 13 | 13 | 2 | 10.79 | 6 |
| BEN HAMMOUDA Rayhane | 16.25 | 15 | 10.5 | 14.16 | 3 | 18 | 14 | 13 | 15.6 | 3 | 14.88 | 6 | 4.75 | 13.5 | 8.5 | 7.7 | 0 | 15 | 15 | 15 | 4 | 11.35 | 7 | 14.5 | 5 | 0 | 7.96 | 0 | 6.5 | 15 | 6.5 | 8.2 | 0 | 11 | 12 | 11.2 | 2 | 9.12 | 2 |
| BEN JOUIDA Oumayma | 13.5 | 16 | 13.5 | 14 | 3 | 16 | 17 | 16 | 16.2 | 3 | 15.1 | 6 | 0.75 | 10 | 4 | 3.64 | 0 | 11 | 13 | 11.4 | 4 | 7.52 | 4 | 13 | 11 | 16.5 | 13.72 | 2 | 10 | 16 | 12 | 11.84 | 2 | 8 | 14 | 9.2 | 0 | 11.59 | 6 |
| BEN RHOUMA Mahdi | 16 | 16 | 13 | 15.04 | 3 | 15 | 20 | 15 | 16 | 3 | 15.52 | 6 | 12 | 15.5 | 12.5 | 12.86 | 3 | 16 | 16 | 16 | 4 | 14.43 | 7 | 18 | 17 | 15 | 16.84 | 2 | 7 | 8 | 5.5 | 6.72 | 0 | 13 | 13 | 13 | 2 | 12.19 | 6 |
| DANDENI Hanen | 16.25 | 16 | 14.5 | 15.64 | 3 | 14.5 | 20 | 17 | 16.4 | 3 | 16.02 | 6 | 7.5 | 15 | 13.5 | 10.92 | 3 | 15 | 13 | 14.6 | 4 | 12.76 | 7 | 17 | 7 | 0 | 9.56 | 0 | 4 | 15 | 10 | 8.12 | 0 | 11 | 13 | 11.4 | 2 | 9.69 | 2 |
| GHRIBI Aymen | 14 | 15 | 10 | 12.92 | 3 | 19 | 16 | 14 | 16.8 | 3 | 14.86 | 6 | 5 | 12.5 | 6 | 6.82 | 0 | 17 | 15 | 16.6 | 4 | 11.71 | 7 | 16 | 14 | 11 | 14 | 2 | 6.5 | 8 | 7 | 6.96 | 0 | 10 | 5 | 9 | 0 | 9.99 | 2 |
| GHRIBI Zina | 14.75 | 17 | 10.5 | 13.84 | 3 | 12 | 15 | 8 | 11.32 | 3 | 12.58 | 6 | 6 | 12.5 | 7.5 | 7.78 | 0 | 15 | 13 | 14.6 | 4 | 11.19 | 7 | 10 | 12 | 11.5 | 10.88 | 2 | 9 | 15 | 9 | 10.2 | 2 | 13 | 16 | 13.6 | 2 | 11.56 | 6 |
| HENI Alia | 13.75 | 15 | 14 | 14.08 | 3 | 14.5 | 17 | 12 | 14.2 | 3 | 14.14 | 6 | 12.75 | 16 | 15 | 14.12 | 3 | 14 | 15 | 14.2 | 4 | 14.16 | 7 | 11 | 14 | 13.5 | 12.4 | 2 | 3 | 8 | 5.5 | 4.8 | 0 | 15 | 14 | 14.8 | 2 | 10.67 | 6 |
| LOUETI Tejeddine | 16.25 | 17 | 17 | 16.64 | 3 | 17 | 14 | 12 | 14.8 | 3 | 15.72 | 6 | 8 | 14 | 10 | 9.84 | 0 | 14 | 15 | 14.2 | 4 | 12.02 | 7 | 10 | 16 | 13 | 12.16 | 2 | 2.5 | 8 | 6.5 | 4.88 | 0 | 12 | 12 | 12 | 2 | 9.68 | 4 |
| LOUSSAIEF Dorra | 17 | 16 | 13 | 15.52 | 3 | 10 | 20 | 18 | 14.56 | 3 | 15.04 | 6 | 16.5 | 16.5 | 15 | 16.02 | 3 | 15 | 15 | 15 | 4 | 15.51 | 7 | 16 | 13 | 16 | 15.4 | 2 | 11 | 15 | 15 | 13.08 | 2 | 14 | 15 | 14.2 | 2 | 14.23 | 6 |
| MILAD Mayssa | 16.75 | 16 | 18.5 | 17.16 | 3 | 19 | 17 | 8 | 15.08 | 3 | 16.12 | 6 | 13 | 16 | 14.5 | 14.08 | 3 | 15 | 15 | 15 | 4 | 14.54 | 7 | 18 | 10 | 14.5 | 15.28 | 2 | 7 | 15 | 9.5 | 9.4 | 0 | 14 | 15 | 14.2 | 2 | 12.96 | 6 |

**Parcours: LA390105 Domaine: Techniques des sciences économiques et de gestion Mention: Administration des affaires (2013-2014)
Specialite: Management des PME-PMI**

LES UE OBLIGATOIRES : Semestre 1 du Niveau 3 : Groupe d'enseignement AAPME31

| Session Principale 2020 - 2021 | | Management stratégique de l'entreprise | | | | | | | | | | | Environnement de l'entreprise | | | | | | | | | | Culture et développement personnel III | | | | | | | | | | | | | | | | | | | | | | |
|-----------------------------------|----------------------|--|----------------|------|---------|---|---------------------|----------------|------|-------|---------|-------|-------------------------------|----------------|----------------|-------|--------------------------------------|---|---------|----------------|-------|------------------------------|--|---|------|----------------|---------|-------|---------|------|-----------------------------|-----|-------|---|------|----------------------|-------|---|---------|----------------------------|----------------|--|--|---------|---------|
| | | stratégie de l'entreprise | | | | | contrôle de gestion | | | | | | Cred :6 | | Coef :4 | | techniques de commerce international | | | | | simulations et études de cas | | | | | Cred :7 | | Coef :4 | | techniques de communication | | | | | anglais des affaires | | | | culture entrepreneuriale 3 | | | | Cred :6 | Coef :3 |
| | | Cr: 3 | | | Coef: 2 | | | Cr: 3 | | | Coef: 2 | | | Résultat Unité | | Cr: 3 | | | Coef: 2 | | Cr: 4 | | Coef: 2 | | | Résultat Unité | | Cr: 2 | | | Coef: 1 | | Cr: 2 | | | Coef: 1 | Cr: 2 | | Coef: 1 | | Résultat Unité | | | | |
| | | DS 1 | AUTR E NO TÈ 1 | DC1 | M | C | DS 1 | AUTR E NO TÈ 1 | DC1 | M | C | M | C | DS 1 | AUTR E NO TÈ 1 | DC1 | M | C | TP 1 | AUTR E NO TÈ 1 | M | C | M | C | DS 1 | AUTR E NO TÈ 1 | DC1 | M | C | DS 1 | AUTR E NO TÈ 1 | DC1 | M | C | TP 1 | AUTR E NO TÈ 1 | M | C | M | C | | | | | |
| 4 | MRABET GANDOUZ Rihem | 18 | 16 | 13 | 16 | 3 | 18.5 | 20 | 19 | 18.96 | 3 | 17.48 | 6 | 15 | 16.5 | 16 | 15.62 | 3 | 14 | 15 | 14.2 | 4 | 14.91 | 7 | 19 | 16.5 | 17 | 17.86 | 2 | 8 | 14 | 11 | 10.16 | 2 | 12 | 15 | 12.6 | 2 | 13.54 | 6 | | | | | |
| 0 | NAHDI Manel | 16.5 | 15 | 15.5 | 15.88 | 3 | 12 | 19 | 14.5 | 14.2 | 3 | 15.04 | 6 | 10 | 14.5 | 12.5 | 11.7 | 3 | 14 | 15 | 14.2 | 4 | 12.95 | 7 | 11 | 9 | 11 | 10.6 | 2 | 5 | 8 | 6.5 | 6.08 | 0 | 15 | 14 | 14.8 | 2 | 10.49 | 6 | | | | | |
| 3 | OUESLATI Bouchra | 16.75 | 15 | 13 | 15.2 | 3 | 14.5 | 17 | 8 | 12.92 | 3 | 14.06 | 6 | 10 | 15 | 13 | 11.96 | 3 | 15 | 10 | 14 | 4 | 12.98 | 7 | 16 | 15 | 10.5 | 14.04 | 2 | 10.5 | 14.5 | 9 | 10.82 | 2 | 15 | 10 | 14 | 2 | 12.95 | 6 | | | | | |
| 1 | RASSIL Oumaima | 10.75 | 17 | 11 | 12.08 | 3 | 10 | 17 | 9 | 11.08 | 3 | 11.58 | 6 | 6 | 14.5 | 12.5 | 9.78 | 0 | 14 | 10 | 13.2 | 4 | 11.49 | 7 | 10 | 9 | 11 | 10.12 | 2 | 4 | 14 | 4.5 | 6.16 | 0 | 15 | 10 | 14 | 2 | 10.09 | 6 | | | | | |
| 8 | REJEB Mohamed Amine | 7.75 | 16 | 10.5 | 10.28 | 3 | 10 | 20 | 6 | 10.72 | 3 | 10.5 | 6 | 5.5 | 15 | 8.75 | 8.44 | 0 | 15 | 15 | 15 | 4 | 11.72 | 7 | 0 | 10 | 10 | 5.2 | 0 | 2.5 | 13 | 5 | 5.4 | 0 | 11 | 13 | 11.4 | 2 | 7.33 | 2 | | | | | |
| 9 | SALEH Sawessen | 14.75 | 16 | 12 | 14.12 | 3 | 16.5 | 16 | 12 | 14.96 | 3 | 14.54 | 6 | 15 | 15 | 13 | 14.36 | 3 | 14 | 10 | 13.2 | 4 | 13.78 | 7 | 15 | 10 | 12 | 13.04 | 2 | 6.5 | 14.5 | 6 | 7.94 | 0 | 14 | 17 | 14.6 | 2 | 11.86 | 6 | | | | | |
| 4 | SLAMA Aya | 12.5 | 16 | 15 | 14 | 3 | 15.5 | 17 | 11 | 14.36 | 3 | 14.18 | 6 | 14.5 | 16.5 | 16 | 15.38 | 3 | 15 | 15 | 15 | 4 | 15.19 | 7 | 17 | 11 | 11 | 13.88 | 2 | 11.5 | 16 | 9 | 11.6 | 2 | 12 | 15 | 12.6 | 2 | 12.69 | 6 | | | | | |
| 9 | SOUEI Nesrine | 14.5 | 16 | 11.5 | 13.84 | 3 | 19 | 17 | 10 | 15.72 | 3 | 14.78 | 6 | 11.5 | 15.5 | 14 | 13.1 | 3 | 15 | 15 | 15 | 4 | 14.05 | 7 | 18 | 11 | 12.5 | 14.84 | 2 | 6 | 14 | 2 | 6.32 | 0 | 12 | 15 | 12.6 | 2 | 11.25 | 6 | | | | | |



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Parcours: LA390105 Domaine: Techniques des sciences économiques et de gestion Mention: Administration des affaires (2013-2014)
Specialite: Management des PME-PMI

LES UE OPTIONNELLES : Semestre 1 du Niveau 3 : Groupe d'enseignement AAPME31

| Session Principale 2020 - 2021 | unité optionnelle 5_1 | | | | | | | | | | | unité optionnelle 5_2_17 | | | | | | | | | | | |
|-----------------------------------|-----------------------|------------------|-----|-------|---|-------------------------------|------------------|------|-------|---|----------------|--------------------------|----------------------|------------------|------|-------|---|-------------------------|------------------|------|---|----------------|---|
| | GRC | | | | | Marketing d'un point de vente | | | | | Résultat Unité | | Techniques bancaires | | | | | Atelier étude de marché | | | | Résultat Unité | |
| | Cr: 3 | Coef: 2 | | | | Cr: 3 | Coef: 2 | | | | M | C | Cr: 3 | Coef: 2 | | | | Cr: 2 | Coef: 1 | | | M | C |
| Nom et Prénom | DS 1 | AUTRE_N OTE I | DC1 | M | C | DS 1 | AUTRE_N OTE I | DC1 | M | C | M | C | DS 1 | AUTRE_N OTE I | DC1 | M | C | TP 1 | AUTRE_N OTE I | M | C | M | C |
| BELGACEM Nour el islem | 10 | 18 | 11 | 11.92 | 3 | 2 | 11 | 0 | 3.16 | 0 | 7.54 | 3 | 8 | 15 | 8.5 | 9.56 | 0 | 14 | 14 | 14 | 2 | 11.04 | 5 |
| BEN AISSA Chouaib | 17 | 16 | 1 | 11.68 | 3 | 10 | 11 | 2.5 | 7.8 | 0 | 9.74 | 3 | 2 | 10 | 3 | 3.92 | 0 | 14.5 | 14.5 | 14.5 | 2 | 7.45 | 2 |
| BEN DHAFER Amira | 5 | 15 | 14 | 9.88 | 0 | 17.5 | 14 | 12.5 | 15.2 | 3 | 12.54 | 6 | 4 | 12 | 14 | 8.8 | 0 | 16 | 16 | 16 | 2 | 11.2 | 5 |
| BEN DKHIL Souha | 13 | 15 | 14 | 13.72 | 3 | 1.5 | 10 | 2 | 3.36 | 0 | 8.54 | 3 | 10 | 15 | 14.5 | 12.44 | 3 | 14 | 14 | 14 | 2 | 12.96 | 5 |
| BEN HAMMOUDA Mohamed | 14 | 17 | 11 | 13.64 | 3 | 8 | 8 | 1 | 5.76 | 0 | 9.7 | 3 | 4 | 4.5 | 4.5 | 4.26 | 0 | 14.5 | 14.5 | 14.5 | 2 | 7.67 | 2 |
| BEN HAMMOUDA Rayhane | 14 | 15 | 4 | 11 | 3 | 11.5 | 14 | 12 | 12.16 | 3 | 11.58 | 6 | 4 | 6 | 4.5 | 4.56 | 0 | 18 | 18 | 18 | 2 | 9.04 | 2 |
| BEN JOUIDA Oumayma | 19 | 15 | 5 | 13.72 | 3 | 13.5 | 12 | 7 | 11.12 | 3 | 12.42 | 6 | 2 | 13 | 2.5 | 4.36 | 0 | 15 | 15 | 15 | 2 | 7.91 | 2 |
| BEN RHOUMA Mahdi | 10 | 16 | 16 | 13.12 | 3 | 12.5 | 15 | 8 | 11.56 | 3 | 12.34 | 6 | 3.5 | 13 | 5 | 5.88 | 0 | 14 | 14 | 14 | 2 | 8.59 | 2 |
| DANDENI Hanen | 8 | 15 | 6 | 8.76 | 0 | 15.5 | 10 | 2 | 10.08 | 3 | 9.42 | 3 | 5 | 13 | 8 | 7.56 | 0 | 15 | 15 | 15 | 2 | 10.04 | 5 |
| GHRIBI Aymen | 20 | 15 | 7 | 14.84 | 3 | 7.5 | 16 | 11.5 | 10.48 | 3 | 12.66 | 6 | 4 | 10 | 10 | 7.12 | 0 | 18 | 18 | 18 | 2 | 10.75 | 5 |
| GHRIBI Zina | 5 | 15 | 5 | 7 | 0 | 8.5 | 11.5 | 6 | 8.3 | 0 | 7.65 | 0 | 7 | 10 | 10 | 8.56 | 0 | 15 | 15 | 15 | 2 | 10.71 | 5 |
| HENI Alia | 6 | 16 | 8 | 8.64 | 0 | 5.5 | 12 | 6.5 | 7.12 | 0 | 7.88 | 0 | 8 | 14 | 10 | 9.84 | 0 | 16 | 16 | 16 | 2 | 11.89 | 5 |
| LOUETI Tejeddine | 15 | 16 | 13 | 14.56 | 3 | 11 | 16 | 10 | 11.68 | 3 | 13.12 | 6 | 4.5 | 13 | 8.5 | 7.48 | 0 | 14 | 14 | 14 | 2 | 9.65 | 2 |
| LOUSSAIEF Dorra | 10 | 18 | 15 | 13.2 | 3 | 15 | 16 | 13 | 14.56 | 3 | 13.88 | 6 | 14 | 16 | 6 | 11.84 | 3 | 14.5 | 14.5 | 14.5 | 2 | 12.73 | 5 |
| MILAD Mayssa | 17 | 18 | 14 | 16.24 | 3 | 14 | 16 | 16 | 15.04 | 3 | 15.64 | 6 | 13 | 16 | 4 | 10.72 | 3 | 14.5 | 14.5 | 14.5 | 2 | 11.98 | 5 |
| MRABET GANDOUZ Rihem | 20 | 18 | 15 | 18 | 3 | 15.5 | 17 | 14 | 15.32 | 3 | 16.66 | 6 | 13.5 | 12 | 10.5 | 12.24 | 3 | 17 | 17 | 17 | 2 | 13.83 | 5 |
| NAHDI Manel | 17 | 17 | 7 | 13.8 | 3 | 10 | 13 | 11 | 10.92 | 3 | 12.36 | 6 | 6 | 14 | 7.5 | 8.08 | 0 | 16 | 16 | 16 | 2 | 10.72 | 5 |
| OUESLATI Bouchra | 11 | 15 | 7 | 10.52 | 3 | 11.25 | 14 | 12 | 12.04 | 3 | 11.28 | 6 | 5 | 14 | 8.5 | 7.92 | 0 | 14 | 14 | 14 | 2 | 9.95 | 2 |

**Parcours: LA390105 Domaine: Techniques des sciences économiques et de gestion Mention: Administration des affaires (2013-2014)
Specialite: Management des PME-PMI**

| LES UE OPTIONNELLES : Semestre 1 du Niveau 3 : Groupe d'enseignement AAPME31 | | | | | | | | | | | | | | | | | | | | | | | |
|--|-----------------------|------------------|-----|---------|---|-------------------------------|------------------|-----|---------|---|----------------|--------------------------|----------------------|------------------|-----|---------|---|-------------------------|------------------|---------|---|----------------|---|
| Session Principale 2020 - 2021 | unité optionnelle 5_1 | | | | | | | | | | | unité optionnelle 5_2_17 | | | | | | | | | | | |
| | GRC | | | | | Marketing d'un point de vente | | | | | Résultat Unité | | Techniques bancaires | | | | | Atelier étude de marché | | | | Résultat Unité | |
| | Cr: 3 | | | Coef: 2 | | Cr: 3 | | | Coef: 2 | | M | C | Cr: 3 | | | Coef: 2 | | Cr: 2 | | Coef: 1 | | M | C |
| Nom et Prénom | DS 1 | AUTRE N OTE Γ | DC1 | M | C | DS 1 | AUTRE N OTE Γ | DC1 | M | C | M | C | DS 1 | AUTRE N OTE Γ | DC1 | M | C | TP 1 | AUTRE N OTE Γ | M | C | M | C |
| 1 RASSIL Oumaima | 11 | 16 | 9 | 11.36 | 3 | 10 | 12 | 2.5 | 8 | 0 | 9.68 | 3 | 4.5 | 12 | 1 | 4.88 | 0 | 14 | 14 | 14 | 2 | 7.92 | 2 |
| 8 REJEB Mohamed Amine | 3 | 17 | 5 | 6.44 | 0 | 5 | 14 | 2 | 5.84 | 0 | 6.14 | 0 | 1 | 14 | 3.5 | 4.4 | 0 | 14 | 14 | 14 | 2 | 7.6 | 2 |
| 9 SALEH Sawessen | 3 | 16 | 10 | 7.84 | 0 | 16 | 13 | 11 | 13.8 | 3 | 10.82 | 6 | 2 | 12 | 10 | 6.56 | 0 | 16 | 16 | 16 | 2 | 9.71 | 2 |
| 4 SLAMA Aya | 14 | 18 | 13 | 14.48 | 3 | 17 | 15 | 6 | 13.08 | 3 | 13.78 | 6 | 7 | 12 | 10 | 8.96 | 0 | 17 | 17 | 17 | 2 | 11.64 | 5 |
| 9 SOUEI Nesrine | 16 | 16 | 12 | 14.72 | 3 | 12 | 15 | 8 | 11.32 | 3 | 13.02 | 6 | 7.5 | 10 | 4.5 | 7.04 | 0 | 15 | 15 | 15 | 2 | 9.69 | 2 |

**Parcours: LA390105 Domaine: Techniques des sciences économiques et de gestion Mention: Administration des affaires (2013-2014)
Specialite: Management des PME-PMI**

LES UE OPTIONNELLES : Semestre 1 du Niveau 3 : Groupe d'enseignement AAPME31

| Session Principale 020 - 2021 | unité optionnelle 5_1 | | | | | | | | | | | | unité optionnelle 5_2_17 | | | | | | | | | | | |
|----------------------------------|-----------------------|------------|-----|-------|---|-------------------------------|------------|------|-------|---|----------------|---|--------------------------|------------|------|-------|---|-------------------------|------------|------|---|-------|----------------|---|
| | GRC | | | | | Marketing d'un point de vente | | | | | Résultat Unité | | Techniques bancaires | | | | | Atelier étude de marché | | | | | Résultat Unité | |
| | Cr: 3 | Coef: 2 | | | | Cr: 3 | Coef: 2 | | | | M | C | Cr: 3 | Coef: 2 | | | | Cr: 2 | Coef: 1 | | | | M | C |
| Nom et Prénom | DS 1 | AUTRE NOTE | DC1 | M | C | DS 1 | AUTRE NOTE | DC1 | M | C | M | C | DS 1 | AUTRE NOTE | DC1 | M | C | TP 1 | AUTRE NOTE | M | C | M | C | |
| 6 BELGACEM Nour el islem | 10 | 18 | 11 | 11.92 | 3 | 2 | 11 | 0 | 3.16 | 0 | 7.54 | 3 | 8 | 15 | 8.5 | 9.56 | 0 | 14 | 14 | 14 | 2 | 11.04 | 5 | |
| 8 BEN AISSA Chouaib | 17 | 16 | 1 | 11.68 | 3 | 10 | 11 | 2.5 | 7.8 | 0 | 9.74 | 3 | 2 | 10 | 3 | 3.92 | 0 | 14.5 | 14.5 | 14.5 | 2 | 7.45 | 2 | |
| 6 BEN DHAHER Amira | 5 | 15 | 14 | 9.88 | 0 | 17.5 | 14 | 12.5 | 15.2 | 3 | 12.54 | 6 | 4 | 12 | 14 | 8.8 | 0 | 16 | 16 | 16 | 2 | 11.2 | 5 | |
| 2 BEN DKHIL Souha | 13 | 15 | 14 | 13.72 | 3 | 1.5 | 10 | 2 | 3.36 | 0 | 8.54 | 3 | 10 | 15 | 14.5 | 12.44 | 3 | 14 | 14 | 14 | 2 | 12.96 | 5 | |
| 3 BEN HAMMOUDA Mohamed | 14 | 17 | 11 | 13.64 | 3 | 8 | 8 | 1 | 5.76 | 0 | 9.7 | 3 | 4 | 4.5 | 4.5 | 4.26 | 0 | 14.5 | 14.5 | 14.5 | 2 | 7.67 | 2 | |
| 1 BEN HAMMOUDA Rayhane | 14 | 15 | 4 | 11 | 3 | 11.5 | 14 | 12 | 12.16 | 3 | 11.58 | 6 | 4 | 6 | 4.5 | 4.56 | 0 | 18 | 18 | 18 | 2 | 9.04 | 2 | |
| 4 BEN JOUIDA Oumayma | 19 | 15 | 5 | 13.72 | 3 | 13.5 | 12 | 7 | 11.12 | 3 | 12.42 | 6 | 2 | 13 | 2.5 | 4.36 | 0 | 15 | 15 | 15 | 2 | 7.91 | 2 | |
| 8 BEN RHOUMA Mahdi | 10 | 16 | 16 | 13.12 | 3 | 12.5 | 15 | 8 | 11.56 | 3 | 12.34 | 6 | 3.5 | 13 | 5 | 5.88 | 0 | 14 | 14 | 14 | 2 | 8.59 | 2 | |
| 8 DANDENI Hanen | 8 | 15 | 6 | 8.76 | 0 | 15.5 | 10 | 2 | 10.08 | 3 | 9.42 | 3 | 5 | 13 | 8 | 7.56 | 0 | 15 | 15 | 15 | 2 | 10.04 | 5 | |
| 5 GHRIBI Aymen | 20 | 15 | 7 | 14.84 | 3 | 7.5 | 16 | 11.5 | 10.48 | 3 | 12.66 | 6 | 4 | 10 | 10 | 7.12 | 0 | 18 | 18 | 18 | 2 | 10.75 | 5 | |
| 2 GHRIBI Zina | 5 | 15 | 5 | 7 | 0 | 8.5 | 11.5 | 6 | 8.3 | 0 | 7.65 | 0 | 7 | 10 | 10 | 8.56 | 0 | 15 | 15 | 15 | 2 | 10.71 | 5 | |
| 1 HENI Alia | 6 | 16 | 8 | 8.64 | 0 | 5.5 | 12 | 6.5 | 7.12 | 0 | 7.88 | 0 | 8 | 14 | 10 | 9.84 | 0 | 16 | 16 | 16 | 2 | 11.89 | 5 | |
| 8 LOUETI Tejeddine | 15 | 16 | 13 | 14.56 | 3 | 11 | 16 | 10 | 11.68 | 3 | 13.12 | 6 | 4.5 | 13 | 8.5 | 7.48 | 0 | 14 | 14 | 14 | 2 | 9.65 | 2 | |
| 8 LOUSSAIEF Dorra | 10 | 18 | 15 | 13.2 | 3 | 15 | 16 | 13 | 14.56 | 3 | 13.88 | 6 | 14 | 16 | 6 | 11.84 | 3 | 14.5 | 14.5 | 14.5 | 2 | 12.73 | 5 | |
| 4 MILAD Mayssa | 17 | 18 | 14 | 16.24 | 3 | 14 | 16 | 16 | 15.04 | 3 | 15.64 | 6 | 13 | 16 | 4 | 10.72 | 3 | 14.5 | 14.5 | 14.5 | 2 | 11.98 | 5 | |
| 4 MRABET GANDOUZ Rihem | 20 | 18 | 15 | 18 | 3 | 15.5 | 17 | 14 | 15.32 | 3 | 16.66 | 6 | 13.5 | 12 | 10.5 | 12.24 | 3 | 17 | 17 | 17 | 2 | 13.83 | 5 | |
| 0 NAHDI Manel | 17 | 17 | 7 | 13.8 | 3 | 10 | 13 | 11 | 10.92 | 3 | 12.36 | 6 | 6 | 14 | 7.5 | 8.08 | 0 | 16 | 16 | 16 | 2 | 10.72 | 5 | |
| 3 QUESLATI Bouchra | 11 | 15 | 7 | 10.52 | 3 | 11.25 | 14 | 12 | 12.04 | 3 | 11.28 | 6 | 5 | 14 | 8.5 | 7.92 | 0 | 14 | 14 | 14 | 2 | 9.95 | 2 | |
| 1 RASSIL Oumaima | 11 | 16 | 9 | 11.36 | 3 | 10 | 12 | 2.5 | 8 | 0 | 9.68 | 3 | 4.5 | 12 | 1 | 4.88 | 0 | 14 | 14 | 14 | 2 | 7.92 | 2 | |
| 8 REJEB Mohamed Amine | 3 | 17 | 5 | 6.44 | 0 | 5 | 14 | 2 | 5.84 | 0 | 6.14 | 0 | 1 | 14 | 3.5 | 4.4 | 0 | 14 | 14 | 14 | 2 | 7.6 | 2 | |
| 9 SALEH Sawessen | 3 | 16 | 10 | 7.84 | 0 | 16 | 13 | 11 | 13.8 | 3 | 10.82 | 6 | 2 | 12 | 10 | 6.56 | 0 | 16 | 16 | 16 | 2 | 9.71 | 2 | |
| 4 SLAMA Aya | 14 | 18 | 13 | 14.48 | 3 | 17 | 15 | 6 | 13.08 | 3 | 13.78 | 6 | 7 | 12 | 10 | 8.96 | 0 | 17 | 17 | 17 | 2 | 11.64 | 5 | |
| 9 SOUEI Nesrine | 16 | 16 | 12 | 14.72 | 3 | 12 | 15 | 8 | 11.32 | 3 | 13.02 | 6 | 7.5 | 10 | 4.5 | 7.04 | 0 | 15 | 15 | 15 | 2 | 9.69 | 2 | |



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Ministère de l'Enseignement Supérieur et de la Recherche Scientifique
Direction Générale des études Technologiques
INSTITUT SUPERIEUR DES ETUDES TECHNOLOGIQUES DE NABEUL

Résultats de la session principale du niveau 3 pour l'année universitaire 2020 - 2021

Parcours: LA390105 Domaine: Techniques des sciences économiques et de gestion Mention: Administration des affaires (2013-2014)
Specialite: Management des PME-PMI

| Groupe d'enseignement : AAPME31 | | | | | | | | |
|---------------------------------|------------------------|--------------------|-------------------|-----------------------|-------------------|------------------|--------------|---|
| Code etudiant | Nom et prénom | Moyenne semestre 1 | Crédit semestre 1 | Moyenne du semestre 2 | Crédit semestre 2 | Moyenne générale | Crédit total | Résultat |
| | BELGACEM Nour el islem | 11.51 | 27.0 | 14.2 | 30.0 | 12.86 | 57 | Admis |
| | BEN AISSA Chouaib | 10.19 | 21.0 | 15.47 | 30.0 | 12.83 | 51 | Admis |
| | BEN DHAFER Amira | 13.27 | 30.0 | 15.13 | 30.0 | 14.2 | 60 | Admis |
| | BEN DKHIL Souha | 11.93 | 27.0 | 10.67 | 30.0 | 11.3 | 57 | Admis |
| | BEN HAMMOUDA Mohamed | 10.85 | 24.0 | 13.67 | 30.0 | 12.26 | 54 | Admis |
| | BEN HAMMOUDA Rayhane | 11.43 | 23.0 | 12.2 | 30.0 | 11.82 | 53 | Admis |
| | BEN JOUIDA Oumayma | 11.04 | 24.0 | 16.87 | 30.0 | 13.96 | 54 | Admis |
| | BEN RHOUMA Mahdi | 12.86 | 27.0 | 14.7 | 30.0 | 13.78 | 57 | Admis |
| | DANDENI Hanen | 11.78 | 23.0 | 15.27 | 30.0 | 13.52 | 53 | Admis |
| | GHRIBI Aymen | 12.17 | 26.0 | 15.33 | 30.0 | 13.75 | 56 | Admis |
| | GHRIBI Zina | 10.69 | 24.0 | 13.13 | 30.0 | 11.91 | 54 | Admis |
| | HENI Alia | 11.8 | 24.0 | 14.4 | 30.0 | 13.1 | 54 | Admis |
| | LOUETI Tejeddine | 12.3 | 25.0 | 14.2 | 30.0 | 13.25 | 55 | Admis |
| | LOUSSAIEF Dorra | 14.37 | 30.0 | 16.13 | 30.0 | 15.25 | 60 | Admis |
| | MILAD Mayssa | 14.45 | 30.0 | 15.07 | 30.0 | 14.76 | 60 | Admis |
| | MRABET GANDOUIZ Rihem | 15.46 | 30.0 | 15.87 | 30.0 | 15.66 | 60 | Admis |
| | NAHDI Manel | 12.5 | 30.0 | 13.93 | 30.0 | 13.22 | 60 | Admis |
| | OUESLATI Bouchra | 12.33 | 27.0 | 12.67 | 30.0 | 12.5 | 57 | Admis |
| | RASSIL Oumaima | 10.28 | 24.0 | 12.87 | 30.0 | 11.58 | 54 | Admis |
| | REJEB Mohamed Amine | 8.79 | 17.0 | 4.33 | 10.0 | 6.56 | 27 | Redouble (Non validation du semestre 5) |
| | SALEH Sawessen | 12.29 | 27.0 | 16.13 | 30.0 | 14.21 | 57 | Admis |

Résultats de la session principale du niveau 3 pour l'année universitaire 2020 - 2021

Parcours: LA390105 Domaine: Techniques des sciences économiques et de gestion Mention: Administration des affaires (2013-2014)
 Spécialité: Management des PME-PMI

| Groupe d'enseignement : AAPME31 | | | | | | | | |
|---------------------------------|---------------|--------------------|-------------------|-----------------------|-------------------|------------------|--------------|----------|
| Code étudiant | Nom et prénom | Moyenne semestre 1 | Crédit semestre 1 | Moyenne du semestre 2 | Crédit semestre 2 | Moyenne générale | Crédit total | Résultat |
| | SLAMA Aya | 13.64 | 30.0 | 15.2 | 30.0 | 14.42 | 60 | Admis |
| | SOUEI Nesrine | 12.79 | 27.0 | 12.0 | 30.0 | 12.4 | 57 | Admis |